

## 2013 Tri-State Dairy Facts

### Income

2013 Average milk price (Federal Order 33) 2013; Class III + PPD	<u>\$19.20</u> per cwt
2012 Average milk price (Federal Order 33) 2012; Class III + PPD	<u>\$17.62</u> per cwt
Value of cull cows	<u>\$0.70</u> per lb
Value of bull calves	<u>\$100.00</u> per head

### Expenses

Ave price of cropland	<u>\$5,700.00</u> per acre
Ave price to rent cropland	<u>\$139.00</u> per acre
Dairy loan interest rates	<u>4.75%</u>
Ave price for Dairy Labor Management	<u>\$15.00</u> per hour
Ave Price for Dairy Labor Worker	<u>\$10.80</u> per hour
Ave price for Custom Harvesting Corn Silage (chop, process, haul, pack bunker)	<u>\$172.00</u> per acre
Ave price for Custom Harvesting Haylage (cut, chop, haul, pack bunker)	<u>\$45.00</u> per acre
Ave price for Custom Harvesting Hay (cut, windrow, lg square bales in field)	<u>\$50.00</u> per acre
Ave Price for Custom Raising Calves (wet calves)	<u>\$3.25</u> per day
Ave Price for Custom Raising Heifers (<12 months)	<u>\$2.75</u> per day
Ave Price for Custom Raising Heifers (>12 months)	<u>\$2.55</u> per day
Cost of Springing Heifer Replacements	<u>\$1,550.00</u> per head
Cost of Far Off Bred Heifer Replacements	<u>\$900.00</u> per head
Cost of Unbred Dairy Replacements	<u>\$1.00</u> per lb

### Feed Costs

Excellent Hay, as fed	<u>\$269.00</u> per ton
Average Hay, as fed	<u>\$229.00</u> per ton
Corn Silage, as fed	<u>\$68.50</u> per ton
Excellent Haylage, as fed (>160 RFQ)	<u>\$80.80</u> per ton
Average Haylage, as fed (140-160 RFQ)	<u>\$68.80</u> per ton
Wet Brewer's Grains, as fed	<u>\$58.00</u> per ton
Cottonseed	<u>\$337.00</u> per ton
Soybean Oil Meal (48%)	<u>\$496.00</u> per ton
Soypass	<u>\$526.00</u> per ton
Roasted Beans	<u>\$516.00</u> per ton
Corn	<u>\$241.00</u> per ton
Corn Gluten Feed	<u>\$209.00</u> per ton
Corn Gluten Meal	<u>\$680.00</u> per ton
Hominy	<u>\$279.00</u> per ton
Citrus Pulp	<u>\$304.00</u> per ton
Distillers	<u>\$286.00</u> per ton
Megalac	<u>\$941.00</u> per ton
Wheat Midds	<u>\$190.00</u> per ton
Cottonseed Hulls	<u>\$158.00</u> per ton
Bloodmeal	<u>\$1,236.00</u> per ton
Meat and Bone Meal	<u>\$504.00</u> per ton
Fish Meal	<u>\$1,573.00</u> per ton
Animal Fat	<u>\$825.00</u> per ton
Bicarb	<u>\$350.00</u> per ton
Dical	<u>\$450.00</u> per ton
Cal Carb	<u>\$80.00</u> per ton
Soy Hulls	<u>\$226.00</u> per ton
Salt	<u>\$120.00</u> per ton